# 2024 Request for Proposal to Provide Youth Work Experience

# Request for Proposal to Provide Youth Work Experience

Funded by

**Dutchess County Government** 

(Dutchess County Community and Family Services)



### "Building Partnerships for Workforce Solutions"

The Dutchess County Workforce Investment Board (DCWIB) is accepting proposals for Youth Work Experience commencing September 2024.

### **IMPORTANT DATES:**

Issue Date: August 23, 2024

Proposals Due: September 13, 2024

Program Dates: September 1, 2024 – June 30, 2025

### **CONTACT**

Dutchess County Workforce Investment Board 3 Neptune Road Poughkeepsie, NY 12601

E-Mail: taylor@dcwib.org Attn: Youth Employment Program (YEP) RFP

Please be advised that all matters concerning this RFP are to be directed in writing to the above-listed contact.

### Read this RFP carefully.

### INTRODUCTION

Dutchess County Workforce Investment Board (DCWIB) is soliciting competitive proposals for the Youth Employment Program (YEP) for TANF eligible youth residents of Dutchess County. Funded proposals will employ youth within businesses, non-profits, the arts, and agricultural enterprises. Youth are to be challenged and productive, while developing transferable skills applicable to entry level jobs. The YEP program requires financial literacy and digital literacy for all participants.

### SUBMISSION INFORMATION

Proposals should be combined into a single PDF and labeled "YEP 2024 Proposal by <AGENCY NAME>" and should be uploaded directly to DCWIB's Dropbox.

 $\frac{https://www.dropbox.com/scl/fo/auozfyhvd7y1d736tis49/ACtCUWMk269QTtJbYvhG6y8?rlkey=ofi4ud1x828r5zl0dtj9ifuh&st=o5hc10yv&dl=0$ 

### IMPORTANT TO NOTE

Incomplete applications will not be given consideration for funding. Programs that were not successful in filling all of their required slots, spending their allocations, missing programmatic or fiscal reporting deadline or failing to meet the youth wage requirement for YEP or SYEP in prior years (2017- 2024) may be excluded from funding consideration. The DCWIB reserves the right to terminate this RFP process at any time.

### PROPOSAL CONTENTS

Program Narrative

- Program Budget
- Budget Narrative

### **Other Documents**

- Current Inventory List if program utilizes specialized equipment
- Board List
- Organizational Chart
- Current Audit Report
- Cost Allocation Plan

### PROGRAM STRUCTURE

The 2024-2025 Youth Employment Program (YEP) can begin upon completion and execution of a contract with the awarded organization and the Dutchess County Workforce Investment Board. Expenses incurred prior to the execution date of a contract will not be considered. YEP will run from 9/1/2024 until 6/30/2025. Youth may work until June 30, 2025. Programs must submit final vouchers for reconciliation and final payment no later than Wednesday, July 31, 2025 at 5:00 PM.

A successful application will include:

- A youth orientation.
- Up to 130 hours of work experience per youth
- Youth fringe is actual taxes/fees
- Youth work no more than 8-10 hours per week
- Work experience exposes youth to jobs in in-demand industries
- Youth wage is equal to minimum wage.
- Youth work experience site is tied to the youth's career interests
- Program utilize partnerships with businesses, non-profits and government organizations

Proposers are REQUIRED to give an oral presentation to the DCWIB to clarify or elaborate on the written proposal. Agencies are given 5 minutes to present followed by a brief question and answer session. Presentations are HELD in person at 3 Neptune Road, Poughkeepsie NY 12601. A link with the date and time will be sent after receipt and verification of a complete application. Agencies will be given a minimum of three (3) business days' notice of the date and time of their presentation.

### **TIMELINE**

The following schedule is for informational purposes only. The DCWIB reserves the right to amend this schedule at any time.

Request for Proposals (RFP) Release: August 23, 2024

Virtual Bidder's Conference: September 5, 2024

Must remain on camera:

Join Zoom Meeting

https://us02web.zoom.us/j/7674526723

Meeting ID: 767 452 6723

Last Day to Submit Questions: September 10, 2024

Proposals Due: September 13, 2024

**Anticipated Award Notification:** September 27, 2024

Please be advised that all matters concerning this RFP, from the date of issuance until the proposals are received, are to be directed in writing to the email address above (*No Phone Calls Will Be Accepted*). The Frequently Asked Questions (FAQs) will be posted at www.dcwib.org.

### **YEP GOALS AND OBJECTIVES:**

YEP is an important platform which is intended to help reduce community gun violence and youth criminal justice involvement by providing year-round employment opportunities. Research shows that vulnerable at-risk and unemployed youth can face struggles later in life, including poverty, dependence on public assistance programs and criminal justice involvement. In addition, youth exposed to trauma and violence may suffer long-term harmful effects later in life, including barriers to successful employment and financial stability.

The overarching goal of YEP is to provide youth with a set of work-related experiences that will better prepare them to succeed in future employment. YEP should help participants achieve the following objectives:

- Learn and develop skills in a work environment after school responsibilities are fulfilled.
- Identify transferable skills.
- Experience workplace norms and culture.
- Increase financial literacy and learn how to manage money.
- Develop social skills including communication, critical thinking, decision-making/problem-solving, and self-management.
- Understand career pathways including the linkages between educational attainment, relevant experience, demonstrable skills, and career advancement.
- Build professional networks.

These funds support programs which include employment, education and/or career exploration opportunities for TANF-eligible youth. This funding is further intended to support employment programs for youth at risk of gun violence as part of a statewide gun violence reduction intervention model.

The 2024-2025 YEP will serve youth 14 to 20 years of age and will operate from September 1, 2024, to June 30, 2025. Participant enrollments for the months of July and August are expected to be funded through the Summer Youth Employment Program (SYEP) allocation.

### **EXPLANATION OF YOUTH ELIGIBILITY**

Youth, ages 14-20, from low-income households (Family Assistance recipients, former FA recipients who have reached their 60-month limit and transitioned to Safety Net Assistance, and/or those under 200% of 2022 Federal Poverty Guidelines, including SNAP, MA, HEAP and SSI recipients) throughout Dutchess County. Youth must meet the age requirement by employment start date.

### RECRUITMENT

Contractees will select participants from the pool of youth who apply for YEP through the Universal Application Process.

### **WAGE REQUIREMENTS:**

Youth must be paid minimum wage for employment hours. Programs are responsible for ensuring youth are working within NYS labor laws.

### **WORK ELIGIBILITY:**

Youth applicants are considered accepted and part of YEP 2024 when your organization receives verification from the DCWIB that they can be added to the program's roster. Youth begin work after

they are on the official roster.

### **ORIENTATION:**

The orientation should include the following:

- 1. Review of job descriptions and worksite agreements.
- 2. Creation of a personal budget.
- 3. Creation of resume or list of transferable skills.
- 4. Sexual harassment training.
- 5. Explanation of program goals and expectations.
- 6. Job readiness training.

### YEP 2024 BUDGET GUIDELINES

Budgets must be reasonable and:

- Should have at least 63% of the requested amount allocated for student wages/stipends.
- Youth fringe is to be actual cost of youth wages plus taxes/fees (approx. 20%)
- Programs with lower administrative costs will be favored when rating proposals.
- Program meals and snacks should directly correspond to youth attendance.
- More than one provider will be selected for funding for 2024.
  - Allowable costs and services include work subsidies for youth; a youth orientation, financial literacy, digital literacy assessment *and* supportive services, including transportation and employment related services.
- Acceptance of your organization's Program Proposal does not guarantee acceptance of the program as proposed and/or your Budget Proposal. Scope and actual will be finalized prior to signing the 2024-2025 YEP contract with the DCWIB.
- Programs that require specialized equipment should include a current inventory list of required equipment.

### RECORD-KEEPING AND REPORTING

The DCWIB will provide contractors with a set of forms for record-keeping and reporting at the onset of YEP 2024-2025. Information will be provided at the YEP 2024 Launch (mandatory) Meeting.

### PERFORMANCE REQUIREMENTS

- DCWIB requires that the staff working with this program have no familial ties to the youth they supervise or mentor and are *under no circumstances* to be paid with TANF funds. If a youth is enrolled in a program that employs a family member, the DCWIB must be informed in writing and proof of the supervision chain must be provided.
- All programs that receive funding through this RFP will be required to have worksite agreements with each worksite where a youth works and/or is employed.
- In addition to the worksite agreement, programs receiving funding through this RFP must provide the youth with a safe work environment. Meaning, all contractors must certify that worksites meet all federal, state and local standards appropriate to the conduct of their business.

DCWIB WILL MONITOR ALL PROGRAMS.
SCHEDULED AND UNSCHEDULED SITE VISITS WILL OCCUR.



# **Dutchess County Workforce Investment Board**

3 Neptune Road Poughkeepsie, NY 12601 Telephone (845) 463-0517 Fax (845) 463-0100

# YEP 2024-2025 Request for Proposals – Application

Program Name			
Organization			
Street Address			
City		Zip Code	
Contact (signer)		Phone	
Title			
Email			
Fiscal Contact		Phone	
Email			
Program Contact		Phone	
Email			
Program Cost	\$	Budget Request \$	
Program Locations			
Day and Hours			
# Youth served by thi	s grant	Cost per youth \$	
% of Youth Wages			
		formation stated herein is true and accell I am authorized to submit this applica	
NAME			
SIGNATURE			
DATE	/ /		

## PROGRAM NARRATIVE- Sections 1 and 2

Please answer the following questions.

### SECTION 1: PROGRAM & WORK EXPERIENCE- TOTAL 60 POINTS

Give a brief description of your program: 200 words or less. (Required)

1. Describe the orientation process for the youth- 5 POINTS

Include mandatory NYS trainings (Sexual Harassment Prevention Training), job readiness training, digital literacy assessment (Northstar Digital Literacy Assessment- https://www.digitalliteracyassessment.org/), etc. Is the orientation mandatory? Will the youth be paid?

2. Describe the work experience and its structure- 10 POINTS

What will the youth be doing for work? How many hours per week will they work? What employers have you lined up? What types of jobs will youth hold? Give examples of job titles and duties to be performed.

- 3. How will you match the youth to the work experience? How will the work experience align with the youth's career goals?- 5 POINTS
- 4. How will you utilize public organizations, such as libraries in your work experience plan? 5 POINTS

Identify public (and nonprofit) organizations and how you will partner/collaborate.

- 5. Please describe your agency's experience working with youth in the past 3 years. 5 POINTS Include best practices that are utilized with footnotes where appropriate.
- 6. How will you continue to engage the youth in the YEP program? Describe your regular interaction with the youth. **5 POINTS**

Include when/how often you will meet with youth, group/individual meeting, how you will engage the youth in the beginning of the process and throughout.

- 7. How do you ensure a safe, welcoming and inclusive environment where all youth are treated with dignity and respect? Describe staff training and program staff supervision and protocols for youth staff behavior. Please include your Code of Conduct. - 5 POINTS
- 8. Who will supervise the youth while they are working and how and when will youth receive feedback? 5 **POINTS**
- 9. Explain the supportive services that your program offers youth enrolled in this program. (Include work supplies, transportation, food, agency referrals, etc.) –5 POINTS
- 10. Describe the community partners that you will utilize for this program and roles. Include MOU/MOA if in place. 5 **POINTS**
- 11. Describe how you will assist the youth in finding part time employment upon completion of your program. 5 POINTS

### **SECTION 2: BUDGET & FINANCE-TOTAL 40 POINTS**

- 12. Can you meet the insurance requirements? ☐ Yes ☐ No
- 13. Program Budget (15 Points)
- 14. Budget Narrative (15 Points)

The following attachments should be completed and included with your application:

- 15. Board List (2.5 Points)
- 16. Organizational Chart (2.5 Points)
- 17. One copy of your most recent audit report should be submitted as well and one copy of your cost allocation plan. Note- if you have previously received a Youth Employment Award from the DCWIB and were underspent please provide an explanation for each year that you were under spent (not to exceed one page)

### Scores of all reviewers on the RFP Committee will be averaged together to get final score **TOTAL POINTS**

61-100 Move on for consideration

60-69 Save for consideration for second round of funding if funds are available

65-68 Place on file for consideration should funding become available

Immediate elimination 64 or Below-

# YEP 2024-2025

# Request for Proposals - Application

Budget Narrative – Please explain how the budget was developed for each of the sections below:

Personnel	
Fringe Benefit Rate	
Number of Youth and Hours Per Youth	
Youth Fringe Rate	
Youth Snacks/Food/Nutrition	
Program Office Supplies	
Youth Supplies	
Transportation	
Rent/Occupancy	
Insurance	
Phones/Internet	
OTHER	
Percentage of Youth Wages	
Number of Youth	

YEP	2024	Date:	
*Only enter in cells highlighted in BLUE			1
Personnel Title	Wage Type	Program Type	% of Time Spent
	Salary or Hourly	Program or Admin	on this program
Subtotal Personnel Services Costs			
	I	I	
Fringe percent:			
Subtotal Fringe			
	T	T .	TO
Student Wages			
Number of Youth to Serve	\$ 15.00	Number of Weeks	
Fringe Percent:			
TOTAL YOUTH WAGES & FRINGE:			
Non-Personnel Program Expenses			
Youth Snacks/Food/Nutriton		]	
Program Office Supplies			
Direct Program Youth Supplies			
Transportation			
Other (Define in Budget Narrative) TOTAL NON PERSONNEL PROGRAM			
EXPENSE	\$ -		
Non-Personnel Admin Expenses		1	
Rent/Occupancy			
Phones/Internet			
Insurance		-	
Other (Define in Budget Narrative) TOTAL NON PERSONNEL ADMIN EXPENSE	\$ -		
TOTAL NON LERSONNEL ADMIN EAPENSE	φ -	ı	
Total Amount Requested:	\$ -	Ī	

Program Cost	Requested
	Funding
\$ -	\$ -

	\$ -	\$ -
AL PERSONNEL:	\$0	\$0
# of Hours per Youth per week		
Youth per Week		
		\$ -
		\$ -
		\$ -